



# SURPLUS PROPERTY UPDATE FOR PROPERTY UTILIZATION COMMITTEE

Troy Byers, State R/W Administrator
Katrina Anderson, Assistant State R/W Administrator
Harold Kelman, State Property Manager
David Millen, Senior Project Manager, Vaughn & Melton
Consulting Engineers





### **AGENDA**

- Introduction & Organizational Structure
- Surplus Property Disposal Objectives
- Surplus Property Disposal Processes
- Policies, Procedures, Statutory Regulations
- Accomplishments
- Consultant Surplus Property Disposal Initiatives
- Surplus Property Sale and Lease Proceeds for Capital Improvement Program





# PROPERTY MANAGEMENT TEAM GDOT & V&M



**Georgia Department of Transportation** 

### ROW ADMINISTRATOR

TROY BYERS

ASSISTANT ROW ADMINISTRATOR
KATRINA ANDERSON

PROPERTY MANAGER HAROLD KELMAN

### PROPERTY MANAGEMENT TEAM

**ANNE-ROSE LOY** 

**RAFFI ALI** 

# Your PROJECT. OUR PROMISE.

#### PROJECT MANAGER

David Millen, PLS

Parcel Disposition Preparation

# PERFORMANCE OF: Property Research Property Analysis Property Inventory Property Classification of Surplus Property

#### NEPA LEAD

Todd Hill, PE, AICP

### NEPA

Todd Hill, PE, AICP Erin Murphy Ramana Vadarevu Pat Smeeton Eric Nicoletti, PE Chris Koch, PhD RPA

#### **GA LAND SURVEYOR**

David Millen, PLS

#### **SURVEYORS**

CREW 1 Jeff Fletcher, SSPC Nick Beckham, SPC Daniel Knisley, ST

CREW 2 Clay Moore, PLS Taylor Matthews, SPC

Mark Paulk, ST

#### APPRAISER LEAD

Matthew Gottschalk

#### **APPRAISER**

Greg Malcolm Gary Stroup

#### **REVIEWERS**

Ben Rapillard Steve Crawford

#### **LAWYERS**

**Property Marketing &** 

Sales

Carey L. Pilgrim Marcey Bridges

#### **BROKERS**

Tommy Terrell Harvey Booker

#### **DESIGN STAFF REVIEW**

David Millen, PLS Ken Hammon, PE Richard Smith, PE Frans VanLeeuwen Jeff Fletcher





# SURPLUS PROPERTY DISPOSAL OBJECTIVES

Generate funding from sales for the Department to apply toward our Capital Improvement Program

Place properties back on City/County property tax digests throughout the state to generate property tax revenue for the state and locals

Eliminate the maintenance burden of GDOT carrying so many properties (over 7,000 parcels statewide – many low-value uneconomic remnant parcels)





# SURPLUS PROPERTY DISPOSAL PROCESSES

Two Primary Surplus Property Disposal Methods:





# SURPLUS PROPERTY DISPOSAL PROCESSES

### (1) Receive Applications to Office of Right of Way:

- ✓ Property Reviews performed by District & G.O.
- ✓ Obtain an Estimate of Fair Market Value
- ✓ Send Letter of Offer to prior owner/or their successor in title
- ✓ OR Advertise/Receive Sealed bids when prior owner or successor in title doesn't want the property
- ✓ OR if GDOT owns property 30 years or more, skip step 3 above and Advertise/Receive Sealed Bids





# SURPLUS PROPERTY DISPOSAL PROCESSES

### (2) List Surplus Properties with R.E. Brokers

✓ through our Surplus Property Disposal Consultant (Vaughn & Melton)





# POLICIES, PROCEDURES & STATUTORY REGULATIONS

### **GDOT Policy**

✓ Right of Way Manual

### Official Code of Georgia

✓ GA Code Title 32-7-4 (Sealed Bid/Broker/Auction)

### **Code of Federal Regulations**

✓ CFR23 part 710.409





### **ACCOMPLISHMENTS**

### **Revised State Code**

✓ allows negotiations up to within 15% of the appraised fair market value on all disposal methods

### **Changed Appraisal Methodology**

- ✓ allows appraisers more appraisal flexibility
- ✓ no longer requiring appraisers to primarily appraise with "across the fence" valuation approach





### **ACCOMPLISHMENTS CONTINUED**

### **Changed Appraisal Procurement Processes**

- ✓ now calculating estimates of value for parcels estimated to be worth under \$75,000, without acquiring formal appraisals
- ✓ saves time
- ✓ saves money
- √ can use Property Management staff
- ✓ can use Consultant Brokers Opinions





### **ACCOMPLISHMENTS CONTINUED**

### **Using Property Management Company**

✓ assists with more property disposal resources and initiatives

### **GIS Website**

✓ many parcels listed for public view and public requests to purchase if desired





### **CONSULTANT DISPOSAL INITIATIVES**

Vaughn and Melton - David Millen, PLS





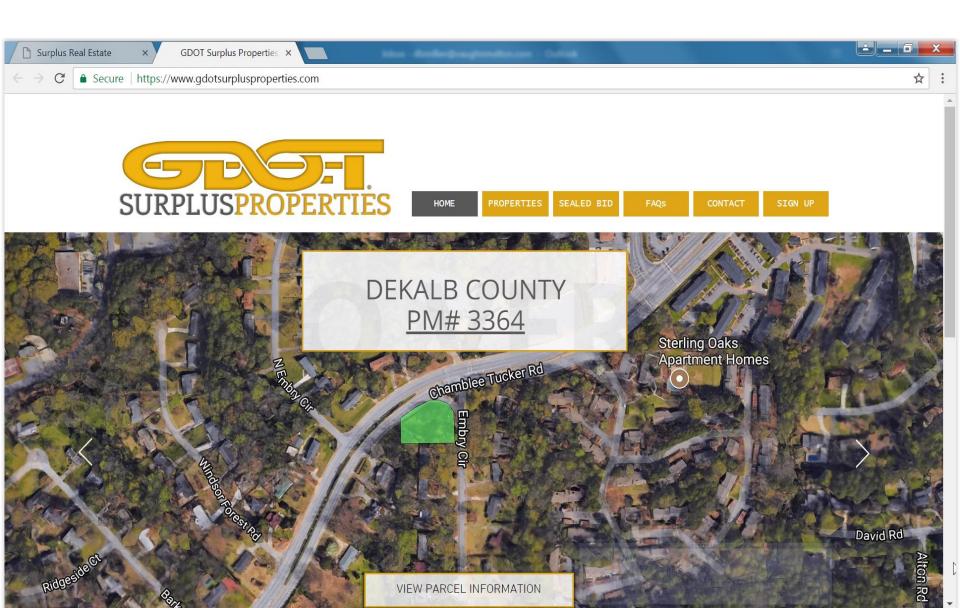
# CONSULTANT DISPOSAL INITIATIVES

- Vetting of Parcels in GDOT GIS System
- Review by District & General Office
- Approval or Denial
- Disposition
- Direct, General Marketing, and Sealed Bid Approaches





## **SURPLUS WEBSITE**







# SURPLUS PROPERTY SALES / LEASES

### Sales (FY 2018 to date)

- √ 18 Sales
- **✓** \$2,102,700
- ✓ Under Contract 13 parcels \$1,710,620

### Leases (FY 2018 to date)

- √ 35 Properties
- ✓ Annual Rents: \$139,000.00

\*All Sale and Lease Proceeds go toward assisting with funding our Capital Improvement Program





### **MARKETING WEBSITE**

https://www.gdotsurplusproperties.com/

# **Questions**

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